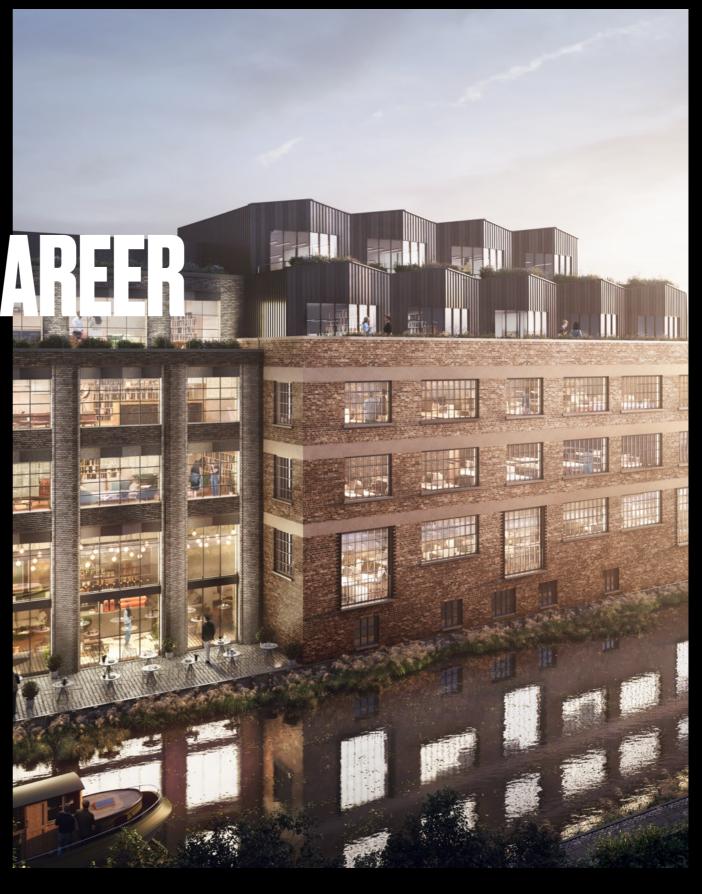
MADDOX PLANNING ADVANCE YOUR CA

Why joining Maddox Planning is a great career opportunity.



# WHY JOINING US IS A GREAT CAREER OPPORTUNITY

At Maddox Planning, we are driven by one clear goal: empowering individual excellence. We believe planners deserve the tools, freedom, and support to thrive in their roles. By joining us, you'll gain access to a structured trading platform that offers more than just processes, it surrounds you with a collaborative team and comprehensive services. Best of all, you have the freedom to operate under a respected brand, combining independence with the backing of a strong, established name.



We are an entrepreneurial, sales-driven, and performance-focused team. We're driven by results and believe in fostering a culture of openness and equality. To us, openness means that knowledge should be accessible to all, decisions should be transparent, and policies clear. Equality is more than a value, it's a promise. We ensure that every team member is treated fairly, both in position and pay, because we know that fair treatment leads to better outcomes for everyone.

### WEARE AN ENTREPRENEURIAL, SALES-DRIVEN AND PERFORMANCE FOCUSED TEAM

# WE BELIEVE THAT SUCCESSFUL PLANNING PROJECTS REQUIRE PERSONAL INVOLVEMENT

We believe that successful planning projects require personal involvement. That's why we assign a dedicated team to each customer. From the initial meeting to project completion, our customers know exactly who's working on their project and who to turn to at every stage. We proactively manage each project with clear, systematic processes to ensure no detail is overlooked.



The company offers a discretionary 10% bonus based on fees invoiced for work that you were directly responsible for securing. This bonus is calculated monthly and paid with your salary at the end of each month, in arrears. Should sales targets not be met in a particular month, the bonus may be deferred; however, if targets are achieved later in the year, missed bonuses may be paid retrospectively. We offer tailored employment packages for Planning Directors to align with individual priorities. Options include the Performance Package for high earners, the Balanced Package for steady growth with benefits, and the Comprehensive Package for stability and family-focused support. Each package blends competitive pay with performance-driven incentives to suit career goals. If you're looking for an opportunity to be part of a focused, supportive, and entrepreneurial team where your contributions are recognised and rewarded, this is the place for you. Join us and make your mark in a company that values your success.

## WERECOGNISE AND REWARD YOUR HARD WORK

Planning is both practical and analytical, driven by the idea that the more we know, the better we can act. We fully immerse ourselves in each project, examining it from the inside out. Our approach is detailed and methodical, tackling complexities one case at a time to gain clarity. This planning intelligence forms the foundation for smart decision-making, with thorough information gathering leading to well-informed actions.

# PLANNING INTELLIGENCE FOR INTELLIGENT PLANNING

Persuasive reasoning influences others by presenting logical, structured arguments that appeal to both intellect and emotion. It builds trust, sways opinions, and prompts action by connecting ideas to the audience's values. Through clear evidence and strategic framing, persuasive reasoning enhances credibility and makes complex points convincing and accessible.

# THE POWER OF PERSUASIVE REASONING

### EMPOWERING INDIVIDUAL EXCELLENCE

We create an environment where individuals can excel, giving them the freedom to think and encouraging an entrepreneurial mindset based on autonomy and personal drive. We value both intelligence and independence, making everyone feel part of a greater whole. By empowering individual excellence and streamlining processes, we aim for peak performance in planning.

### GOOD PEOPLE FOR GOOD PROJECTS

We attract highly motivated clients, co-consultants, and team members who share our passion for excellence. Their expertise directly impacts our project success, delivering high-quality results that benefit both the built environment and communities. Collaborating with talented professionals drives innovation and positive outcomes, reflecting our commitment to meaningful, impactful work.



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